

 DELTA
EDGE

INTRODUCING DELTA EDGE

Our relationship with you is a partnership—one that extends far beyond your contract. As a corporate travel manager, you and your travelers need and expect specialized services, around-the-clock support and distinctive benefits that acknowledge the value of your business.

We're pleased to announce Delta Edge, a tailored suite of beyond-contract services that offers you premium benefits, transparency and control. Delta Edge brings you innovative solutions to help you manage your corporate travel program more effectively and meet your business objectives.



RAISING THE BAR ON CORPORATE TRAVEL

To ensure you receive the most value from your travel program, Delta Edge offers a comprehensive package of new and existing services tailored for your company, including:

- Elite Programs
- Preferred Seats
- Transparent Reporting - **Enhanced**
- 24/7 Sales Support - **Enhanced**
- Business Travel Solutions - **New**
- Corporate Priority - **New**
- Personalized Recognition - **New**
- Delta Professional - **New**
- Meeting and Conference Support
- Corporate Offers

By bringing together all these benefits into one custom program, you'll enjoy more value and the control you need to ensure your travelers are taken care of—day in and day out.

You can access and manage the details of your Delta Edge program through the Delta Professional website. Your Delta Sales Account Executive will provide you with an overview of the site and log-in credentials.

In the following pages, you'll learn about our complete offerings and our commitment to strengthen the success of your corporate travel program.





ELITE PROGRAMS

A QUICKER WAY TO STATUS

Your top travelers spend a lot of time in the air, so we offer them a faster path to Medallion® status and its many benefits. Through status matching and other initiatives, they can receive the recognition they deserve from our world-class loyalty program—at the airport, on board and beyond.

PREFERRED SEATS

PUTTING YOUR BUSINESS IN A BETTER SEAT

Those aren't just your travelers in our seats—it's your business. We offer your fliers their choice of aisle or window seats near the front of the plane, regardless of SkyMiles® member status. With Preferred Seating, you'll rest easy knowing your travelers are too.





TRANSPARENT REPORTING

TOTAL INSIGHT INTO YOUR TRAVEL PROGRAM

We are committed to keeping you ahead of the curve through detailed reporting and benefit tracking. Our Sky Partner reports offer industry-leading analysis of your total partnership value, savings, benefits and more. Plus, the Delta Professional website now offers you access to your reports on demand.

24/7 SALES SUPPORT

ON CALL, ALL THE TIME

When your travelers are en route, time is a precious resource. As the first airline to offer 24/7 live Sales Support, Delta is ready to respond to your needs at a moment's notice. With one call, you have access to a team of dedicated professionals who can address your needs at any time—day or night.



DEPARTURES



DESTINATION	OPERATOR	SCHED	STATUS	GATE
Amsterdam	DL 470	4:31p	On Time	B26
Atlanta, GA	DL 2033	5:59p	On Time	C67
Austin, TX	DL 2153	5:56p	On Time	C63
Barcelona	DL 476	7:30p	On Time	B37
Brussels	DL 408	8:02p	On Time	B28
Buffalo, NY	DL 2990	7:29p	On Time	C64
Charleston, SC	DL 2954	6:15p	On Time	C64
Charlotte, NC	DL 2967	6:15p	On Time	B33
Chicago-O'Hare, IL	DL 2928	7:20p	On Time	C64
Cleveland, OH	DL 2919	7:15p	On Time	C66
Dallas Ft. Worth, TX	DL 2915	6:43p	On Time	C66
Denver, CO	DL 475	8:01p	On Time	B20
Detroit, MI	DL 2917	4:00p	On Time	C66

DEPARTURES

DESTINATION	OPERATOR	SC
Las Vegas, NV	DL 405	7
London-Heathrow	DL 004	
Los Angeles, CA	DL 417	
Louisville, KY	DL 2972	
Madrid	DL 414	
Mexico City	DL 403	
Miami, FL	DL 2171	
Montreal-Trudeau	DL 293	
Tokyo-Narita	DL 10	
New Orleans, LA	DL 2	
Norfolk, VA	DL 1	
Orlando, FL	DL	
Paris (CDG)	D	
Philadelphia, PA		



BUSINESS TRAVEL SOLUTIONS

MORE FLEXIBILITY FOR YOUR TRAVEL NEEDS

Plans can change at any moment. To help you manage your travel, we're introducing Edge Points to all of our corporate partners. These points provide you with a flexible, cost-effective solution and can be leveraged for enhanced availability and other options to fulfill your travelers' requests.

CORPORATE PRIORITY

PRIORITY BASED ON PARTNERSHIP

Our corporate partners mean a lot to us, and that's why we're leading the industry to prioritize corporate travelers across the Delta experience.

Starting now, our rebooking process for delays and cancellations has been enhanced to the advantage of our corporate travelers—quickly getting your employees where they need to be.

We will continue to expand corporate priority into other customer touch points in the future.





PERSONALIZED RECOGNITION

THE APPRECIATION YOUR COMPANY DESERVES

When your travelers fly Delta, they'll enjoy a personalized travel experience—one that recognizes your brand and your employees when they travel on us.

With the introduction of our check-in recognition program, your company's name will be highlighted during the check-in process. Your company can opt-in for this program through the Delta Professional website.

We will continue to expand this program to other customer touch points in the future.

DELTA PROFESSIONAL

INFORMATION AT YOUR FINGERTIPS

To help you simplify the management of your corporate travel program, we offer the Delta Professional website at pro.delta.com/corporate.

This new customized website puts your program details at your fingertips. Use it to access your Sky Partner reports, manage your Delta Edge benefits and stay up to date on your relationship with Delta.

Your Delta Sales Account Executive will provide you with an overview and log-in credentials.





MEETING AND CONFERENCE SUPPORT

FROM THE CABIN TO THE CONFERENCE ROOM

Delta Meeting Network® offers convenience and support when coordinating meetings or events for your company. It's a cost-effective solution offering flexible pricing options and an extensive network of destinations.

CORPORATE OFFERS

PARTNERSHIP HAS ITS PRIVILEGES

We offer special cost-saving programs and discounts for our corporate partners. These include savings on Delta Sky Club® memberships, Delta Vacations® and Delta Private Jets.® It's just another way we're taking our partnership to new heights.



The Sky Deck at Delta
Sky Club JFK T4



ONWARD AND UPWARD

We are honored to have received several industry awards. They reflect our daily commitment to never stop improving and innovating. In addition to Delta Edge, we are making other investments in our customer experience, including:

- Installing full flat-bed seats with direct aisle access in BusinessElite® across our long-haul widebody fleet
- Adding more in-flight Wi-Fi, USB ports and charging stations on our planes
- Expanding our global network through a new partnership with Virgin Atlantic

After having the best completion and on-time arrival rate in 2013, we aim to continue our industry-leading reliability and customer service.*

*Source: DOT Air Travel Consumer Report, 2/2014, p.5 (on time rankings) and p.21 (flight cancellations by carrier). Competitive set defined as US Global Network Carriers: American, JetBlue, US Airways, United/Continental and Southwest/AirTran.

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BEST-IN-BUSINESSSM WAY TO FLY

Delta Edge was designed to enhance your corporate travel program. Over time, we will add even more benefits and services.

Our goal is to deliver the greatest business value for your travel budget and help you meet your business objectives. That is our commitment—to provide you the Best-In-Business way to fly.





READY FOR TAKEOFF

Your Delta Sales Account Executive will share how Delta Edge has been customized for your company, plus provide you access to the new Delta Professional website where you can learn more about these programs.

We are grateful to be your preferred travel partner, and we thank you for your business.

